



Safe Roads to Prosperity

Executive Summary of Bid Evaluation Report
THE CONSTRUCTION OF RURAL ACCESS ROADS IN THE
OMUSATI REGION (LOT 3)

Reference Number: W/ONB/RA-06/2019

1. Scope of Contract:

The Public Entity is the Roads Authority of Namibia.

The Works are **Construction of Rural Access Roads in the Omusati Region (Lot 3)**, with the reference number **W/ONB/RA-06/2019**.

2. Procurement method used

Open National Bidding

3. Date of Invitation of Bids

05 July 2019

4. Closing date for submission of bids

13 August 2019 at 10:00

5. Date and place of opening of bids

13 August 2019 at 10:00. Bids were submitted in the tender box located at the Roads Authority Head Office, Corner Mandume Ndemufayo Avenue & David Hosea Meroro Road, Southern Industrial Area, Windhoek.

6. Number of bids received by closing date:

27 bids were received.

7. Responsiveness of bids:

Ref. No.	1	2	3	4	5	6	7	8	9
DESCRIPTION	Bid Submission Form (ITB 13.1(a))	Completed Schedule of Quantities (ITB 13.1(c), ITB 14, ITB 16)	Written confirmation authorizing the signatory of the bid to commit the bidder (ITB 13.(e), ITB 21.2 and ITB 21.3)	Declaration of undertaking (ITB 13.1(f))	Letter of Undertaking from a Namibian Bank to provide the required Surety (ITB 13.1(g))	Bid Security and/or Bid Securing Declaration, as applicable (ITB 13.1(j), ITB 20.1 and ITB 20.3)	Certificate confirming the successful completion of the Roads Authority's Emerging Contactor Course (ITB 13.1(j))	If the applicants is a Joint Venture, wither proof of the existing Joint Venture Agreement or a letter of intent to form	OVERALL ADMINISTRATIVE COMPLIANCE
Bid No.	Bidder's name								
1	D-Square JV AZI Trading cc	YES	YES	YES	YES	YES	YES	YES	YES
2	Pelico Engineering Group cc	YES	YES	YES	YES	YES	YES	N/A	YES
3	James & Young Trading Enterprise cc	YES	YES	YES	YES	YES	YES	N/A	YES
4	Eponga Trading cc	YES	YES	YES	YES	YES	YES	N/A	YES
5	GBS Construction JV CHW Trading	YES	YES	YES	YES	YES	YES	NO	NO

6	Ngeyama Investment cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
7	Northern Earthworks	YES	YES	YES	YES	YES	YES	YES	N/A	YES
8	Inauguration Investment cc	YES	YES	YES	YES	YES	YES	NO	YES	NO
9	Efindano OMO Services JV Purity Investment	YES	YES	YES	YES	YES	YES	YES	YES	YES
10	Kettu Trading Enterprises	YES	YES	YES	YES	NO	YES	YES	N/A	NO
11	Sash Trading & Earthworks	YES	YES	YES	YES	YES	YES	YES	N/A	YES
12	Twalonga Pro - Construction	YES	YES	YES	YES	YES	YES	YES	N/A	YES
13	Roma Trading Enterprises cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
14	HTN Investment cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
15	Omuve Construction Technologies cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
16	Quiver Tree Investment 13 JV RSA Investment cc	YES	YES	YES	YES	YES	YES	YES	YES	YES
17	Fundamental Trading	YES	YES	YES	YES	YES	YES	YES	N/A	YES

18	Larissa Investment cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
19	Radial Truss Industries PTY LTD	YES	YES	YES	YES	YES	YES	YES	N/A	YES
20	Moza Investment cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
21	Odjove Trading cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
22	Emirates Trading cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
23	John Namusheshe JV Ipilak Construction	YES	YES	YES	YES	YES	YES	YES	YES	YES
24	NLT Investment cc	YES	YES	YES	YES	YES	YES	YES	N/A	YES
25	Kambwa Construction Pty Ltd	YES	YES	YES	YES	YES	YES	YES	N/A	YES
26	Vilocity Civils JV Lunar Investment	YES	YES	YES	YES	YES	YES	YES	YES	YES
27	Oshikoto Civils JV Capital Grow No.33	YES	YES	YES	YES	YES	YES	YES	YES	YES

8. List of non-responsive bids, with reasons why they were deemed to not be responsive.

Bid No.	Name of Bidder	Observation	Criteria no.
5	GBS Construction JV CHW Trading	The applicants is a Joint Venture, but no proof of the existing Joint Venture Agreement nor a letter of intent to form a Joint Venture together with the proposed Agreement was included in the bid (ITB 13.2)	8
8	Inauguration Investment cc	No certificate confirming the successful completion of the Roads Authority's Emerging Contactor course was included in the bid (ITB 13.1(j))	7
10	Kettu Trading Enterprises	No Letter of Undertaking from a Namibian Bank to provide the required Surety was included in the bid (ITB 13.1(g))	5

9. Rectification of Nonconformities and Omissions in Bids

None

10. Correction of Errors in Bid Price Calculation

None

11. Standard amounts for Price Compliance

Benchmarks (N\$) incl. VAT	Amount (N\$) incl. VAT
Employer's Estimate	28,831,232.15
Employer's Estimate Minus 10%	25,948,108.90
Employer's Estimate Plus 10%	31,714,355.37

12. Price compliance for bids that are substantially responsive

Ref. No.		1	2	3	4
Bid No.	Bidder's name	Arithmetically Verified Bid Price (N\$) incl. Provisional Sums for contingencies	Difference to Employer's Estimate in Namibian dollars (N\$)	Difference to Employer's Estimate in Percent (%)	Within 10% employers estimate
1	D-Square JV AZI Trading cc	26,222,279.59	-2,608,952.56	-9.0	YES
2	Pelico Engineering Group cc	28,232,793.25	-598,438.90	-2.0	YES
3	James & Young Trading Enterprise cc	31,432,059.90	+2,600,827.75	+9.0	YES
4	Eponga Trading cc	25,936,581.93	-2,894,650.22	-10.0	YES
6	Ngeyama Investment cc	24,775,799.09	-4,055,433.06	-14.0	NO
7	Northern Earthworks	24,756,356.82	-4,074,875.33	-14.1	NO
9	Efindano OMO Services JV Purity Investment	24,680,421.75	-4,150,810.40	-14.4	NO
11	Sash Trading & Earthworks	25,652,058.41	-3,179,173.74	-11.0	NO
12	Twalonga Pro - Construction	28,690,143.55	-141,088.60	-0.5	YES
13	Roma Trading Enterprises cc	27,935,719.50	-895,512.65	-3.1	YES
14	HTN Investment cc	28,760,837.70	-70,394.45	-0.2	YES
15	Omuve Construction Technologies cc	20,732,948.01	-8,098,284.14	-28.1	NO
16	Quiver Tree Investment 13 JV RSA Investment cc	27,220,067.31	-1,611,164.84	-5.6	YES

17	Fundamental Trading Enterprises cc	24,163,543.67	-4,667,688.48	-16.2	NO
18	Larissa Investment cc	26,829,545.08	-2,001,687.07	-6.9	YES
19	Radial Truss Industries PTY LTD	26,447,576.05	-2,383,656.10	-8.3	YES
20	Moza Investment cc	26,433,154.00	-2,398,078.15	-8.3	YES
21	Odjove Trading cc	23,157,375.18	-5,673,856.97	-19.7	NO
22	Emirates Trading cc	29,160,516.08	+329,283.93	+1.1	YES
23	John Namusheshe JV Ipilak Construction	26,230,628.19	-2,600,603.96	-9.0	YES
24	NLT Investment cc	27,911,672.20	-919,559.95	-3.2	YES
25	Kambwa Construction Pty Ltd	25,985,381.37	-2,845,850.78	-9.9	YES
26	Vilocity Civils JV Lunar Investment	26,426,236.60	-2,404,995.55	-8.4	YES
27	Oshikoto Civils JV Capital Grow No.33	27,150,074.71	-1,681,157.44	-5.8	YES

13. Bid Prices 10% lower or higher than Employer's Estimate.

Bid No.	Name of Bidder	Observation
6	Ngeyama Investment cc	Corrected bid price: 24,775,799.09 => 14.0% below the Employer's Estimate
7	Northern Earthworks	Corrected bid price: 24,756,356.82 => 14.1% below the Employer's Estimate
9	Efindano OMO Services JV Purity Investment	Corrected bid price: 24,680,421.75 => 14.4% below the Employer's Estimate
11	Sash Trading & Earthworks	Corrected bid price: 25,652,058.41 => 11.0% below the Employer's Estimate

15	Omuve Construction Technologies cc	Corrected bid price: 20,732,948.01 => 28.1% below the Employer's Estimate
17	Fundamental Trading Enterprises cc	Corrected bid price: 24,163,543.67 => 16.2% below the Employer's Estimate
21	Odjove Trading cc	Corrected bid price: 23,157,375.18 => 19.7% below the Employer's Estimate

14. Arithmetically corrected and substantially complying bids

Ref. No.		1	2
Bidder's Details		Corrected Bid Price(N\$)	Ranking
Bid No.	Bidder's name		
4	Eponga Trading cc	25,936,581.93	1
25	Kambwa Construction Pty Ltd	25,985,381.37	2
1	D-Square JV AZI Trading cc	26,222,279.59	3
23	John Namusheshe JV Ipilak Construction	26,230,628.19	4
26	Vilocity Civils JV Lunar Investment	26,426,236.60	5
20	Moza Investment cc	26,433,154.00	6
19	Radial Truss Industries PTY LTD	26,447,576.05	7
18	Larissa Investment cc	26,829,545.08	8
27	Oshikoto Civils JV Capital Grow No. 33	27,150,074.71	9
16	Quiver Tree Investment 13 JV RSA Investment cc	27,220,067.31	10
24	NLT Investment cc	27,911,672.20	11

13	Roma Trading Enterprises cc	27,935,719.50	12
2	Pelico Engineering Group cc	28,232,793.25	13
12	Twalonga Pro - Construction	28,690,143.55	14
14	HTN Investment cc	28,760,837.70	15
22	Emirates Trading cc	29,160,516.08	16
3	James & Young Trading Enterprise cc	31,432,059.90	17

15. Evaluation Qualifying Criteria– Technical Evaluation

According to the arithmetic substantially compliance, bidder no. 4: Eponga Trading cc is the lowest substantially responsive bidder. The Evaluation Committee evaluated this bid using the prescribed pass/fail criteria as per the Technical Compliance in Section III of the bidding document.

Technical Compliance Grid (ITB 6.3 /Section III, 2. (b))

Ref. No.	Subject / Requirement	Forms	Bid No 4: EPONGA TRADING CC
A	Financial Resources		
(i)	The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means, sufficient to meet the construction cash flow requirements estimated as N\$ 1.0 million for the subject contract(s) net of the Applicants other commitments.	Form: Qualification Information: Items 1.7, 1.8	PASS
(ii)	Audited balance sheets or, if not required by the laws of the Applicant's country, other financial statements acceptable to the Employer, for the last three (3) years shall be submitted and must demonstrate the current soundness of the Bidder's financial standing, based on the following criteria, which shall be met as an average over the last three (3) years: a) Liquidity ratio ≥ 1.1 (i.e. Current Assets / Current Liabilities ≥ 1.1)	Form: Qualification Information: Items 1.7, financial statements	PASS

	b) Indebtedness ratio ≤ 0.8 (i.e. Total Liabilities / Total Assets ≤ 0.8)						
(iii)	The Bidder shall demonstrate a minimum average annual construction turnover of N\$ 5.0 million, calculated as total certified payments received for contracts in progress and/or completed within the last three (3) years, divided by three years.	Form: Qualification Information: Items 1.2, 1.7	PASS				
B	Experience of the Firm	Form: Qualification Information: Items 1.3	PASS				
(i)	The Bidder shall have experience from a minimum number of two (2) contracts involving similar works that have been satisfactorily and substantially completed over the last five (5) years. I.e. at least 2 contracts involving similar works @ \geq N\$ 5.0 million per contract (considering only the Emerging Contractor's share).						
(ii)	The Bidder shall have experience in the project area.	Form: Qualification Information: Items 1.3	PASS				
C	Relevant competence of staff						
(i)	For specific positions essential to the contract implementation, the Emerging Contractor shall provide the names of candidates employed in his company and qualified to meet the requirements of the post, as detailed in Section VII: Employer's Requirements. The essential positions are as follows:	Form: Qualification Information: Items 1.5, BDA 6.3(d), CVs					
a)	<p>CONTRACTS MANAGER</p> <table border="1"> <tr> <td>5y road construction experience</td> </tr> <tr> <td>2 projects of similar magnitude and complexity in a similar capacity during the past 5 years</td> </tr> <tr> <td>1 project in rural areas of Namibia</td> </tr> <tr> <td>Fluency in written and spoken English</td> </tr> </table>	5y road construction experience	2 projects of similar magnitude and complexity in a similar capacity during the past 5 years	1 project in rural areas of Namibia	Fluency in written and spoken English		PASS
5y road construction experience							
2 projects of similar magnitude and complexity in a similar capacity during the past 5 years							
1 project in rural areas of Namibia							
Fluency in written and spoken English							

b)	<p>SITE AGENT</p> <table border="1" data-bbox="304 338 1198 622"> <tr> <td data-bbox="312 338 1190 398">3y rural road construction experience</td> </tr> <tr> <td data-bbox="312 398 1190 495">2 projects of similar magnitude and complexity in a similar capacity during the past 5 years</td> </tr> <tr> <td data-bbox="312 495 1190 555">1 project in rural areas of Namibia</td> </tr> <tr> <td data-bbox="312 555 1190 622">Fluency in written and spoken English</td> </tr> </table>	3y rural road construction experience	2 projects of similar magnitude and complexity in a similar capacity during the past 5 years	1 project in rural areas of Namibia	Fluency in written and spoken English	PASS
3y rural road construction experience						
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1 project in rural areas of Namibia						
Fluency in written and spoken English						
c)	<p>FOREMAN</p> <table border="1" data-bbox="304 1025 1198 1305"> <tr> <td data-bbox="312 1025 1190 1086">3y rural road construction experience</td> </tr> <tr> <td data-bbox="312 1086 1190 1182">1 project of similar magnitude and complexity in a similar capacity during the past 5 years</td> </tr> <tr> <td data-bbox="312 1182 1190 1243">1 project in rural areas of Namibia</td> </tr> <tr> <td data-bbox="312 1243 1190 1305">Fluency in written and spoken English</td> </tr> </table>	3y rural road construction experience	1 project of similar magnitude and complexity in a similar capacity during the past 5 years	1 project in rural areas of Namibia	Fluency in written and spoken English	PASS
3y rural road construction experience						
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1 project in rural areas of Namibia						
Fluency in written and spoken English						
d)	<p>EARTHWORKS SUPERVISOR</p> <table border="1" data-bbox="304 1373 1198 1682"> <tr> <td data-bbox="312 1373 1190 1433">3y rural road construction experience</td> </tr> <tr> <td data-bbox="312 1433 1190 1559">1 road project demonstrating experience with the organization and management of the Earthworks in a similar capacity during the past 3 years</td> </tr> <tr> <td data-bbox="312 1559 1190 1619">1 project in rural areas of Namibia</td> </tr> <tr> <td data-bbox="312 1619 1190 1682">Fluency in written and spoken English</td> </tr> </table>	3y rural road construction experience	1 road project demonstrating experience with the organization and management of the Earthworks in a similar capacity during the past 3 years	1 project in rural areas of Namibia	Fluency in written and spoken English	PASS
3y rural road construction experience						
1 road project demonstrating experience with the organization and management of the Earthworks in a similar capacity during the past 3 years						
1 project in rural areas of Namibia						
Fluency in written and spoken English						
e)	<p>CONCRETE SUPERVISOR</p> <table border="1" data-bbox="304 1749 1198 1939"> <tr> <td data-bbox="312 1749 1190 1809">3y rural road construction experience</td> </tr> <tr> <td data-bbox="312 1809 1190 1939">1 road project demonstrating experience with the organization and management of the Concrete Works in a similar capacity during the past 3 years</td> </tr> </table>	3y rural road construction experience	1 road project demonstrating experience with the organization and management of the Concrete Works in a similar capacity during the past 3 years	PASS		
3y rural road construction experience						
1 road project demonstrating experience with the organization and management of the Concrete Works in a similar capacity during the past 3 years						

	<table border="1"> <tr> <td>1 project in rural areas of Namibia</td> </tr> <tr> <td>Fluency in written and spoken English</td> </tr> </table>	1 project in rural areas of Namibia	Fluency in written and spoken English				
1 project in rural areas of Namibia							
Fluency in written and spoken English							
f)	ESHS OFFICER <table border="1"> <tr> <td>2y road construction experience</td> </tr> <tr> <td>1 road project demonstrating experience with ESHS related matters in a similar capacity during the past 2 years</td> </tr> <tr> <td>1 project in rural areas of Namibia</td> </tr> <tr> <td>Fluency in written and spoken English</td> </tr> </table>	2y road construction experience	1 road project demonstrating experience with ESHS related matters in a similar capacity during the past 2 years	1 project in rural areas of Namibia	Fluency in written and spoken English		PASS
2y road construction experience							
1 road project demonstrating experience with ESHS related matters in a similar capacity during the past 2 years							
1 project in rural areas of Namibia							
Fluency in written and spoken English							
(ii)	Each of the named staff shall have experience in the project area.	Form: Qualification Information: Items 1.5, BDA 6.3(d), CVs	PASS				
D	Availability and sufficiency of appropriate equipment	Form: Qualification Information: Items 1.4, BDA 6.3(c), Section VII: Employer's Requirements	PASS				
(i)	For the successful execution of the Works, the Bidder shall provide sufficient and adequate plant and equipment. The following plant items, which are essential, but not sufficient, shall be provided by the Bidder (cp. also ITB 6.3(c): <ul style="list-style-type: none"> • 1x Excavator / Loader, • 4x 10 m3 Tipper Truck, • 1x Grader, • 1x Water Truck, • 1x 11 tonne Vibro Compactor 						
OVERALL COMPLIANCE			PASS				

Bidder no. 4: Eponga Trading cc, the lowest substantially responsive bidder, satisfies all Specific Evaluation Criteria, as detailed above.

Subsequently, Eponga Trading cc has also included valid statutory documents as per ITB 13.1 (d) 1-4 in its bid, as detailed in Table below:

Ref. No.	Description	Bidder No. 4 Eponga Trading cc
1	Bidder has submitted a company Registration Certificate	YES
2	Bidder has submitted an original valid good Standing Tax Certificate	YES
3	Bidder has submitted an original valid good Standing Social Security Certificate	YES
4	Bidder has submitted a valid certified copy of Affirmative Action Compliance Certificate, or proof from Employment Equity Commissioner that bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998	YES
5	OVERALL COMPLIANCE	YES

16. Recommended Bid

Bid No.	Bidder's name and Address	Bid Amount in N\$ incl. VAT
4	Eponga Trading CC	25,936,581.93


 CONRAD LUTOMBI
 CHIEF EXECUTIVE OFFICER

