

SAFE ROADS TO PROSPERITY

ROADS AUTHORITY  
Private Bag 12030  
Ausspännplatz  
Windhoek  
NAMIBIA

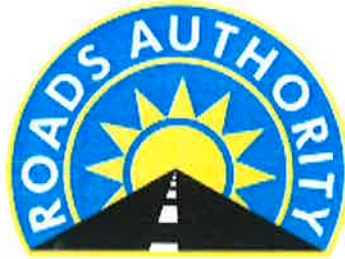
# NOTICE OF AWARD

BID NO: W/ONB/RA- 32/2023: ERECTION AND REPLACEMENT OF ROAD SIGN IN THE OSHAKATI REGION

Award Date	Company/Entity Awarded	Awarded Amount
30 December 2024	<ul style="list-style-type: none"><li>• Lexson Trading cc-OSH-01)</li><li>• Tangizo Investments cc-Osh-02</li></ul>	<p>N\$ 3 328 847.50 (Incl VAT)</p> <p>N\$ 3 597 596.75 (Incl VAT)</p>



Established in terms of the Roads Authority Act, 1999 (Act 17 of 1999)  
Board of Directors: Ms L. Brandt (Chairperson), Mr P. Muluti (Deputy Chairperson), Ms H. Amupolo, Mr T. Hamata, Mr G. Kadhikwa, Mr P. Greeff, Dr. G. Tshoopara



**SAFE ROADS TO PROSPERITY**

## **EXECUTIVE SUMMARY OF BID EVALUATION REPORT**

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### **ERECTION AND REPLACEMENT OF ROAD SIGNS IN THE OSHAKATI REGION**

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**Procurement Reference No: *W/ONB/RA-32/2023***

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## **1. Scope of Contract:**

The scope of work for the erection and replacement of road signs will include the following:

- Excavation and back filling for road sign supports
- Erection of road sign supports
- Erection of road signboards
- Dismantling and delivery of road sign boards
- Cleaning and Painting of existing Poles
- Transport and Dayworks

## **2. Procurement method used:** Open National Bidding

## **3. Date of Invitation of Bids:** 28 February 2024

## **4. Closing date for submission of bids:** 19 April 2024

## **5. Date and place of opening of bids:**

19 April 2024 at 11:00

Bids were submitted at the Roads Authority: Head Office, Corner of Mandume Ndemufayo Avenue & David Hosea Meroro Road, Southern Industrial Area, Windhoek

## **6. Number of bids received by closing date:**

The Bid opening panel received 60 bids.

## **7. Responsiveness of bids:**

23.3% bid responsiveness rate as 14 out of 60 received bids were responsive.

Table 1: Responsiveness of Bids

No	Name of Bidder	Area 1: Bid Price Incl. VAT (N\$)	Area 2: Bid Price Incl. VAT (N\$)	Responsiveness (Yes/No)	Reasons why bid is not responsive	Ref.
1	Onghushe Investments Cc	2,630,124.75	2,630,124.75	No	No Licence disk for the LDV is submitted, only the registration certificate is submitted.	ITB 6.2 (d)
2	Akulyanga Trading Cc	2,397,491.25	2,625,191.25	No	No poker vibrator in the asset register, No certificate of registration from Natis for the LDV, only licence disk is provided for LDV (Nissan NP 300)	ITB 6.2 (d)
3	Pandu`S Trading Enterprises Cc	3,347,569.50	2,625,191.25	Yes	N/A	N/A
4	Five Cents Investments Cc	3,104,246.75	3,520,431.75	No	Foreman CV does not state the required specific experience.	ITB 6.2 (e)
5	Royal Contractors Cc	3,902,875.22	4,077,445.22	No	No Licence disk for the LDV is submitted, only the registration certificate is submitted.	ITB 6.2 (d)
6	Gtk Trading Cc Jv Frampton Investment	3,376,917.50	3,694,906.88	No	Only one party of the JV signed the Power of Attorney, therefore the signatory of the bid is invalid.	ITB 21.2
7	Mariine Construction Cc	2,221,150.25	2,335,000.25	No	Bidder has not provided evidentiary proof of experience required as per ITB 6.2; Bidder has not submitted proof for a 4 ton truck	ITB 6.2 (b), (c) & (d)
8	Atrix Investments Cc	3,412,120.50	3,817,390.50	No	No Site Agent, only a Contracts Manager, Foreman, Welder and Clerical Staff are submitted.	ITB 6.2 (e)
9	Vidu Trading Cc	3,351,616.50	3,706,956.00	No	Bidder did not submit proof of working capital but rather a performance guarantee from DBN and a letter of intent from Standard Bank to offer a performance guarantee, with no amount.	ITB 6.2 (g)
10	Caldera Investments Cc	1,871,793.30	1,871,793.30	Yes	N/A	N/A
11	Venmart Investmens Cc	3,418,782.68	3,798,042.33	Yes	N/A	N/A
12	Nrk Technical Services Cc	2,769,496.38	2,821,450.43	No	Bidder submitted award letters and not reference letters for previous works. Provided reference letter does not meet experience as per the ITB. No License disks submitted, only the registration certificates are	ITB 6.2 (b), (c), (d) & (j)

No	Name of Bidder	Area 1: Bid Price Incl. VAT (N\$)	Area 2: Bid Price Incl. VAT (N\$)	Responsiveness (Yes/No)	Reasons why bid is not responsive	Ref.
					submitted. No undertaking letter to not sub contract works.	
13	Eco Pearl Trading Cc	2,410,659.90	2,794,821.43	No	Bidder has not submitted a duly filled Bid Submission Form and Bid Securing Declaration.	ITB 14 & 20
14	Etn Technical Services	3,485,410.23	3,801,660.23	No	Bid Securing Declaration is not duly filled in as the Maximum Performance security has not been filled in on the Financial Capacity Declaration form	ITB 20
15	T N Nambahu Trading Cc	3,063,640.20	3,614,927.20	No	Bid Securing Declaration is not duly filled in as the Maximum Performance security has not been filled in on the Financial Capacity Declaration form	ITB 20
16	Rusho Investmens Cc	2,593,585.23	2,593,585.23	No	No Licence disks are submitted, only the registration certificate is submitted; No ID for the site agent is provided.; No undertaking letter to not sub contract works.	ITB 6.2 (d), (e) & (j)
17	Kakonda Haulage Cc	3,622,270.10	3,622,270.10	No	Bidder has not provided evidentiary proof of experience required as per ITB 6.2	ITB 6.2 (b) & (c)
18	D-Square Trading Enterprises Cc	1,957,524.25	2,209,512.25	No	Bidder has not submitted an undertaking that no parts of the bid shall be sub-contracted	ITB 6.2 (i)
19	Kulla Trading Enterprises Cc	3,352,123.50	3,655,723.50	No	Bidder did not submit proof of working capital but rather a performance guarantee. Bidder has not submitted an undertaking to seek reference from bidder's bankers.	ITB 6.2 (g), ITB 6.2 (h)
20	Tokar Investment Group Cc	3,376,474.75	3,882,601.25	Yes	N/A	N/A
21	Ekuma Investment Cc	3,398,979.10	3,398,979.10	No	Bidder did not submit a duly filled in Bid submission form. Bidder did not fill in item (d) and Bidder filled in "no discount" at item (c)	ITB 14
22	Pmph & Constructions Cc	3,270,800.95	3,651,000.75	Yes	N/A	N/A
23	Biaan Trading Cc	6,774,524.32	7,429,794.32	No	No evidentiary proof of monetary value of N\$ 1,000,000.00 & experience in works of similar nature in the last 10 years. No vehicle	ITB 6.2(b), (c), (d), (f)

No	Name of Bidder	Area 1: Bid Price Incl. VAT (N\$)	Area 2: Bid Price Incl. VAT (N\$)	Responsive (Yes/No)	Reasons why bid is not responsive	Ref.
					registration certificates for truck and LDV, only license certificates, no asset register with other equipment. No Financial Statement.	
24	J O Epitome Trading Cc	3,569,988.13	4,044,831.18	No	No License disk for the LDV & Truck are submitted, only the registration certificates are submitted. No foreman, only Site Agent and Contracts manager are submitted.	ITB 6.2 (d & e)
25	Golden Ngete Investments Cc	2,479,880.70	2,479,880.70	No	Site Agent does not meet the minimum qualification criteria of N6, only level 3 is presented. Foreman's CV is not attached, although consent letter to use CV is attached.	ITB 6.2 (e)
26	J. Basement Construction Trading Cc	3,000,878.54	3,233,638.54	No	Bid Securing Declaration is not dully filled in as the Maximum Combined contract value and Performance security has not been filled in on the Financial Capacity Declaration form	ITB 20
27	Boesmanpan Trading Cc	3,410,882.75	3,694,551.41	No	Bid submission form is not dully filled in as there is no total amount for the bid.	ITB 14
28	Shiveli Trading Enterprises Cc	3,270,738.59	3,650,995.94	No	Bidder provided a reference letter and completion certificate of the same project which only covers two years.	ITB 6.2 (c)
29	Tuyapeni Trading Enterprises Cc	3,300,734.36	3,699,998.50	Yes	N/A	N/A
30	Wakeimba Investments Cc	12,889,085.00	12,914,247.50	No	Bidder has not provided evidentiary proof of experience required as per ITB 6.2; Bidder has not provided proof of financing for plant; Bidder has not provided qualification for Site Agent; Bidder has not submitted audited financial statements.	ITB 6.2 (b - f)
31	Dhipah Trading Cc	3,008,514.80	3,417,625.20	No	EEC affirmative action expired on 13 May 2023.	ITB 13.1(d) 4
32	Centurion Investment Cc	3,085,193.71	3,345,686.76	No	Bidder did not submit evidentiary proof of a light delivery vehicle/bakkie, only heavy load vehicles submitted.	ITB 6.2 (d)

No	Name of Bidder	Area 1: Bid Price Incl. VAT (N\$)	Area 2: Bid Price Incl. VAT (N\$)	Responsive (Yes/No)	Reasons why bid is not responsive	Ref.
33	Baltic Construction Cc	3,060,934.42	3,257,281.39	No	Bid Securing Declaration is not fully filled in as the Maximum Combined contract value and Performance security has not been filled in on the Financial Capacity Declaration form	ITB 20
34	Marko Trading Enterprises Cc	4,169,313.50	4,747,798.00	No	Bidder has not submitted a CV for the Foreman; Bidder has not submitted financial statements from 2019 - 2021	ITB 6.2 (e & f)
35	Lexson Trading Cc	3,328,847.50	3,728,777.25	Yes	N/A	N/A
36	S Shikongo Construction Jv Upmark Investments	3,270,737.83	3,650,993.54	No	Bidder has not submitted plant registration certificate	ITB 6.2 (d)
37	Blackladder Investments Jv Potenza Investments	4,340,159.72	4,421,740.46	Yes	N/A	N/A
38	Omidi Trading Cc	3,458,857.88	3,402,944.88	No	Bidder has not submitted letter of equipment to be leased	ITB 6.2 (d)
39	Green Anm Technical Services Cc	3,307,342.50	3,691,553.36	Yes	N/A	N/A
40	Ninety Four King Investments Cc	3,270,933.59	3,651,503.78	No	Bidder has not provided evidentiary proof of experience required as per ITB 6.2 (c); Bidder has not provided licence disks for the required plant; bidder has not submitted a letter for non sub-contracting of works.	ITB 6.2 (c), (d) & (i)
41	Indigenous Constructions Cc	3,051,352.04	3,193,664.54	No	Bid Securing Declaration is not fully filled in as the Maximum Combined contract value and Performance security has not been filled in on the Financial Capacity Declaration form	ITB 20
42	Shisho'S Trading Cc Jv Thia Trading Cc	3,270,766.29	3,651,025.29	No	One of the JV partners (Thia Trading cc) did not submit financial statements.	ITB 6.2 (f)
43	Fusion Investments Cc	3,807,712.25	4,501,565.75	Yes	N/A	N/A
44	Vii Investments Cc	2,170,177.08	2,319,257.33	No	Bidder did not submit a duly filled in Bid submission form. Bidder did not fill in item (e)	ITB 14 & 19
45	Mindpower Investments Cc	3,335,242.08	3,717,265.75	Yes	N/A	N/A
46	Chiave Investments Cc	4,301,300.69	5,277,830.09	No	Only certificate of completion submitted. Only the scope has been indicated, no amounts or durations.	ITB 6.2 (c)

No	Name of Bidder	Area 1: Bid Price Incl. VAT (N\$)	Area 2: Bid Price Incl. VAT (N\$)	Responsive (Yes/No)	Reasons why bid is not responsive	Ref.
47	Gemztone Trading Cc	3,422,078.00	3,677,468.85	No	Bidder has not provided sufficient evidentiary proof of experience required as per ITB 6.2. The completion certificates do not meet the required total of two years. Whereas, the reference letters provided are from the main contractor.	ITB 6.2 (b), (c)
48	Lau-Tom Construction Cc	3,314,255.73	3,706,797.88	No	Bidder has not provided undertaking to not sub-contract the works.	ITB 6.2 (j)
49	Hungwe Civil Engineering Jv Cag Trading Cc	2,869,273.00	2,869,273.00	No	Bidders Bid Securing declaration not duly filled, The financial capacity ceiling declaration amounts are written N/A and Bidder did not provide a power of attorney.	ITB 20 and ITB 21.2
50	Manni-Land Trading Jv J-Expert Plumbing Trading	3,435,923.43	3,655,464.18	No	Only one party of the JV signed the Power of Attorney, therefore the signatory of the bid is invalid. Also, the submitted power of attorney makes reference to GTK Trading cc JV Framptom Investment cc	ITB 21.2
51	Mudjanima Investments Cc	3,797,403.50	4,278,679.08	No	No qualification provided for the proposed Site Agent. No Asset Register provided. Bidder has not provided undertaking to not sub-contract the works.	ITB 6.2 (d), (e) & (j)
52	Bf Trading Cc	3,133,202.60	3,887,016.10	No	Bidder has not submitted a duly filled Bid Submission Form and Bid Securing Declaration.	ITB 14 & 20
53	James & Young Trading Enterprises Cc	3,430,958.30	3,181,364.55	Yes	N/A	N/A
54	Evesh Investmens Cc	1,706,706.38	1,921,756.38	No	Bidder has not provided evidentiary proof of experience required as per ITB 6.2 (c) as most of the reference letters provided do not state all the requirements.	ITB 6.2 (c)
55	Niilotse Investments Jv Npe Trading Cc	3,486,764.28	3,793,723.08	No	Only one party of the JV signed the Power of Attorney, therefore the signatory of the bid is invalid.	ITB 21.2



No	Name of Bidder	Area 1: Bid Price Incl. VAT (N\$)	Area 2: Bid Price Incl. VAT (N\$)	Responsiveness (Yes/No)	Reasons why bid is not responsive	Ref.
56	Caracas Engineering Cc	2,856,117.00	2,856,117.00	No	Bidder has not provided sufficient evidentiary proof of experience required. The completion certificates do not meet the requirements as per ITB 6.2.	ITB 6.2 (b) & (c)
57	Golden West Investments Cc	3,598,188.14	4,022,013.74	No	EEC affirmative action expired on 05 April 2024.	ITB 13.1(d) 4
58	Tangizo Investments Cc	3,317,525.75	3,597,596.75	Yes	N/A	N/A
59	Goreseb Trading Cc	3,668,341.88	4,079,852.70	Yes	N/A	N/A
60	Punchu Trading Cc	3,270,890.89	3,651,529.39	No	Bidder did not provide an asset register. Bidder has not provided undertaking to not sub-contract the works.	ITB 6.2 (d) & (j)

Table 2: Responsive Bidders

Bidder No	Bidder's Name
3	Pandu's Trading Enterprises Cc
10	Caldera Investments Cc
11	Venmart Investmens Cc
20	Tokar Investment Group Cc
22	PMPH & Constructions Cc
29	Tuyapeni Trading Enterprises Cc
35	Lexson Trading Cc
37	Blackladder Investments Jv Potenza Investments
39	Green ANM Technical Services Cc
43	Fusion Investments Cc
45	Mindpower Investments Cc
53	James & Young Trading Enterprises Cc
58	Tangizo Investments Cc
59	Goreseb Trading Cc

## 8. Price comparison for bids that are substantially responsive:

### 8.1. Correction of Errors in Calculation

Table 3: Corrected Bid Prices for Area 1 (OSH – 01)

Bidder No	Name	Bid Price, Incl. VAT (N\$)	Corrected Price Incl. VAT (N\$)	Difference Incl. VAT (+/-)	Item
3	Pandu`S Trading Enterprises Cc	3,347,569.50	3,355,159.50	7,590.00	10.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.10 (a)
10	Caldera Investments Cc	1,871,793.30	1,896,536.70	24,743.40	10.2 (b) and 5.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.10 (a) and 54.05 (a)
11	Venmart Investmens Cc	3,418,782.68	3,418,782.68	-	
20	Tokar Investment Group Cc	3,376,474.75	3,376,474.75	-	
22	Pmph & Constructions Cc	3,270,800.95	3,270,800.95	-	
29	Tuyapeni Trading Enterprises Cc	3,300,916.30	3,300,916.30	-	
35	Lexson Trading Cc	3,328,847.50	3,328,847.50	-	
37	Blackladder Investments Jv Potenza Investments	4,340,159.72	4,340,159.72	-	
39	Green Anm Technical Services Cc	3,307,342.50	2,405,650.50	(901,692.00)	10.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.10 (a) was not calculated taking the % into account.
43	Fusion Investments Cc	3,807,713.25	3,807,903.00	189.75	5.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.05 (a)
45	Mindpower Investments Cc	3,335,242.08	3,335,242.08	-	

53	James & Young Trading Enterprises Cc	3,430,958.30	3,438,548.30	7,590.00	5.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.05 (a)
58	Tangizo Investments Cc	3,317,525.75	3,317,525.75	-	
59	Goreseb Trading Cc	3,668,341.88	3,668,341.88	-	

Table 4: Corrected Bid Prices for Area 2 (OSH – 02)

Bidder No	Name	Bid Price, Incl. VAT (N\$)	Corrected Price Incl. VAT (N\$)	Difference Incl. VAT (+/-)	Item
3	Pandu`s Trading Enterprises Cc	3,770,534.90	3,770,534.90	-	
10	Caldera Investments Cc	1,871,793.30	2,142,225.00	270,431.70	5.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.05 (a)
11	Venmart Investmens Cc	3,798,042.33	3,798,042.33	-	
20	Tokar Investment Group Cc	3,882,601.25	3,882,601.25	-	
22	Pmph & Constructions Cc	3,651,000.75	3,651,000.75	-	
29	Tuyapeni Trading Enterprises Cc	3,699,998.50	3,699,998.50	-	
35	Lexson Trading Cc	3,728,777.25	3,747,562.50	18,785.25	10.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.10 (a)
37	Blackladder Investments Jv Potenza Investments	4,421,740.46	4,421,740.46	-	
39	Green Anm Technical Services Cc	3,691,553.36	3,691,553.36	-	
43	Fusion Investments Cc	4,501,565.75	4,501,755.50	189.75	5.2 (b) The contractor's overheads, profit, ancillaries, in respect of sub item 54.05 (a)

45	Mindpower Investments Cc	3,717,265.75	3,717,265.75	-	
53	James & Young Trading Enterprises Cc	3,818,364.55	3,818,364.55	-	
58	Tangizo Investments Cc	3,597,596.75	3,597,596.75	-	
59	Goreseb Trading Cc	4,079,852.70	4,079,852.70	-	

## 8.2. Compliance Checks

As per ITB Clause 33 and Section III Evaluation and Qualification 1 a) b) and c) Criteria, Bid Prices were evaluated against the reasonable standard 'benchmark' price. Bidders who varied by more than 15% up or 10% down from the respective standard benchmark were deemed non-compliant. In addition, the Bidders' Individual Standard Score (z-score) should fall within one Standard Deviation ( $\sigma$ ) of the arithmetic mean ( $\bar{x}$ ) (i.e. the z-score must fall between -1.0 and +1.0).

Table 5: Compliance Checks for Area 1 (OSH – 01)

No. of Bidder's Offer	Description	Bid Price Incl. VAT (N\$)	Z-Score	Within -1 to 1 standard deviation	Within -10% to 15% of the benchmark Price	Overall Compliance
3	Pandu`S Trading Enterprises Cc	3,355,159.50	0.092	Yes	Yes	Yes
10	Caldera Investments Cc	1,896,536.70	(2.543)	No	No	No
11	Venmart Investmens Cc	3,418,782.68	0.207	Yes	Yes	Yes
20	Tokar Investment Group Cc	3,376,474.75	0.130	Yes	Yes	Yes
22	Pmph & Constructions Cc	3,270,800.95	(0.061)	Yes	Yes	Yes
29	Tuyapeni Trading Enterprises Cc	3,300,916.30	(0.006)	Yes	Yes	Yes
35	Lexson Trading Cc	3,328,847.50	0.044	Yes	Yes	Yes
37	Blackladder Investments Jv Potenza Investments	4,340,159.72	1.871	No	No	No
39	Green Anm Technical Services Cc	2,405,650.50	(1.623)	No	No	No

43	Fusion Investments Cc	3,807,903.00	0.910	Yes	Yes	Yes
45	Mindpower Investments Cc	3,335,242.08	0.056	Yes	Yes	Yes
53	James & Young Trading Enterprises Cc	3,438,548.30	0.242	Yes	Yes	Yes
58	Tangizo Investments Cc	3,317,525.75	0.024	Yes	Yes	Yes
59	Goreseb Trading Cc	3,668,341.88	0.658	Yes	Yes	Yes

Table 6: Compliance Checks for Area 2 (OSH – 02)

No. of Bidder's Offer	Description	Bid Price Incl. VAT (N\$)	Z-Score	Within -1 to 1 standard deviation	Within - 10% to 15% of the benchmark Price	Overall Compliance
3	Pandu`S Trading Enterprises Cc	3,770,534.90	0.037	Yes	Yes	Yes
10	Caldera Investments Cc	2,142,225.00	(3.099)	No	No	No
11	Venmart Investmens Cc	3,798,042.33	0.090	Yes	Yes	Yes
20	Tokar Investment Group Cc	3,882,601.25	0.253	Yes	Yes	Yes
22	Pmph & Constructions Cc	3,651,000.75	(0.193)	Yes	Yes	Yes
29	Tuyapeni Trading Enterprises Cc	3,699,998.50	(0.099)	Yes	Yes	Yes
35	Lexson Trading Cc	3,747,562.50	(0.007)	Yes	Yes	Yes
37	Blackladder Investments Jv Potenza Investments	4,421,740.46	1.291	No	Yes	No
39	Green Anm Technical Services Cc	3,691,553.36	(0.115)	Yes	Yes	Yes
43	Fusion Investments Cc	4,501,755.50	1.445	No	No	No
45	Mindpower Investments Cc	3,717,265.75	(0.066)	Yes	Yes	Yes
53	James & Young Trading Enterprises Cc	3,818,364.55	0.129	Yes	Yes	Yes
58	Tangizo Investments Cc	3,597,596.75	(0.296)	Yes	Yes	Yes
59	Goreseb Trading Cc	4,079,852.70	0.632	Yes	Yes	Yes

### 8.3. Rankings

The compliant bidders were ranked from the lowest to the highest. The outcome of the evaluation for the different areas are as shown in the tables below.

*Table 7: Ranking for Area 1 (OSH – 01)*

Bidder No	Bidder Name	Bidder's Price Incl. VAT (N\$)	Bidder's Price Preference (%)	Price Preference Incl. VAT (N\$)	Ranking
58	Tangizo Investments Cc	3,317,525.75	6	3,118,474.21	1
35	Lexson Trading Cc	3,328,847.50	6	3,129,116.65	2
29	Tuyapeni Trading Enterprises Cc	3,300,916.30	5	3,135,870.49	3
22	Pmph & Constructions Cc	3,270,800.95	4	3,139,968.91	4
20	Tokar Investment Group Cc	3,376,474.75	6	3,173,886.27	5
3	Pandu`S Trading Enterprises Cc	3,355,159.50	5	3,187,401.53	6
45	Mindpower Investments Cc	3,335,242.08	4	3,201,832.39	7
11	Venmart Investmens Cc	3,418,782.68	6	3,213,655.71	8
53	James & Young Trading Enterprises Cc	3,438,548.30	4	3,301,006.37	9
59	Goreseb Trading Cc	3,668,341.88	4	3,521,608.20	10
43	Fusion Investments Cc	3,807,903.00	4	3,655,586.88	11

*Table 8: Ranking for Area 2 (OSH – 02)*

Bidder No	Bidder Name	Bidder's Price Incl. VAT (N\$)	Bidder's Price Preference (%)	Price Preference Incl. VAT (N\$)	Ranking
58	Tangizo Investments Cc	3,597,596.75	6	3,381,740.95	1
22	Pmph & Constructions Cc	3,651,000.75	4	3,504,960.72	2
29	Tuyapeni Trading Enterprises Cc	3,699,998.50	5	3,514,998.58	3
35	Lexson Trading Cc	3,747,562.50	6	3,522,708.75	4
39	Green Anm Technical Services Cc	3,691,553.36	4	3,543,891.23	5

45	Mindpower Investments Cc	3,717,265.75	4	3,568,575.12	6
11	Venmart Investmens Cc	3,798,042.33	6	3,570,159.79	7
3	Pandu`S Trading Enterprises Cc	3,770,534.90	5	3,582,008.16	8
20	Tokar Investment Group Cc	3,882,601.25	6	3,649,645.18	9
53	James & Young Trading Enterprises Cc	3,818,364.55	4	3,665,629.97	10
59	Goreseb Trading Cc	4,079,852.70	4	3,916,658.59	11

## 9. Best Evaluated Bid per area

In view of the above, it is recommended that the bids are awarded in a manner offering the best economic advantage to the employer.

With reference to the bidding document under Section III - Evaluation Criteria, 1. (vii), which states that:

*“Seventhly, The Employer shall award a maximum of only one (1) single contract to (One) (1) Contract Area per successful Bidder, across this Maintenance Activity (i.e. Erection and Replacement of Road Signs) over the five (5) Roads Authority Maintenance Regions:*

- In the Keetmanshoop, Windhoek, Otjiwarongo, Oshakati and Rundu Regions.”*

It should be noted that, Bidder number 22 has been awarded Area 02 in the Rundu Region, meanwhile Bidder 45 has been awarded Area 02 in the Windhoek Region. Both bidders were awarded through separate competitive bidding processes.

Whereby a sufficient number of responsive bidder have been received. With Bidder No. 58 having been ranked first in both Area 1 (OSH 01) and Area 2 (OSH 02), awarding the best economic bids was determined by looking at which awarding scenario between Scenario A and Scenario B below yields a lower overall total cost to the employer as follows:

*Table 9: Scenario A (highest ranked bidder in OSH 01 and third highest ranked bidder in OSH 02 (because the second highest ranked bidder in OSH 02, Bidder number 22, has already been awarded Area 02 in the Rundu Region))*

Contract Area	Bidder No	Bidder Name	Ranking	Bidder's Price Incl. VAT (N\$)
OSH 01	58	Tangizo Investments Cc	1	3,317,525.75
OSH 02	29	Tuyapeni Trading Enterprises Cc	3	3,699,998.50
<b>Total Overall Cost to Employer</b>				<b>7,297,595.25</b>

*Table 10: Scenario B (highest ranked bidder in OSH 02 and second highest ranked bidder in OSH 01)*

Contract Area	Bidder No	Bidder Name	Ranking	Bidder's Price Incl. VAT (N\$)
OSH 01	35	Lexson Trading Cc	2	3,328,847.50
OSH 02	58	Tangizo Investments Cc	1	3,597,596.75
<b>Total Overall Cost to Employer</b>				<b>6,926,444.25</b>

Following the above exercise, it can be determined that Scenario B yields a lower total cost to the employer, therefore saving the employer N\$ 371,151.00 when compared to Scenario A.

Additionally, Bidder No. 58, who is ranked first in both contract areas, has a higher contract value in Area 2 (OSH 02).

As a results it is recommended that Area 1 (OSH 01) be awarded to Bidder No. 35 and Area 2 (OSH 02) be awarded to Bidder No. 58 as follows:

*Table 11: Recommendation for Award*

Contract Area	Bidder No	Bidder Name	Bidder's Price Incl. VAT (N\$)
OSH 01	35	Lexson Trading Cc	3,328,847.50
OSH 02	58	Tangizo Investments Cc	3,597,596.75