

Safe Roads to Prosperity

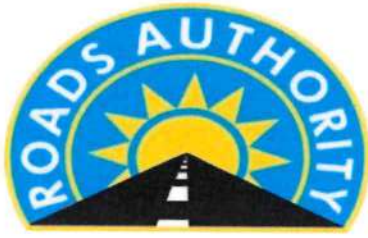
Request for Quotations For Non-Consultancy Services

**PROVISION OF FORTIDLIP LICENSES AND
TECHNICAL SUPPORT FOR THIRTY-SIX (36) MONTHS**

Procurement Reference No: NCS/RFQ/RA-09/2026

Cost: FREE

Roads Authority
Private bag 12030
Head Office: C/o Mandume Ndemufayo Avenue and David Meroro Road
September 9, 2026



SAFE ROADS TO PROSPERITY

ROADS AUTHORITY
CORNER OF MANDUME
NDEMUFAYO AVENUE & DAVID
HOSEA MERORO ROAD
SOUTHERN INDUSTRIAL
AREA
WINDHOEK

Our Ref: NCS/RFQ/RA-09/2026

Enquiries: Janet Japhta
Telephone: 061 284 7358
E-mail: japhtj@ra.org.na

Your Ref.:

Letter of Invitation

NCS/RFQ/RA-09/2026

9 September 2026

Dear Bidders,

Provision Of FortiDLP Licenses And Technical Support For Thirty-Six (36) Months

The Roads Authority invites eligible Bidders to submit your best quote for the procurement described in detail hereunder.

Any resulting contract shall be subject to the terms and conditions referred to in the document.

Queries, if any, should be addressed to Ms. Janet Japhta at japhtaj@ra.org.na

The procurement is strictly reserved for categories of bidders as outlined in section 4, of Code of good practice.

Please prepare and submit your quotation in accordance with the instructions given or inform the undersigned if you will not be submitting a quotation.

Yours faithfully,

..... 9/9/2026

Manager: Procurement, Tender and Compliance

SECTION I: INSTRUCTIONS TO BIDDERS

1. Purchaser

The Roads Authority inviting the Informal Quotation is the Purchaser for the purpose of entering into contract with the successful bidder.

2. Supplier

The Bidder having submitted the lowest price and whose offer is substantially responsive to the requirements specified shall be selected for award of contract and referred to as the Supplier.

3. Rights of Public Entity

The Roads Authority reserves the right:

- (a) to split the contract as per the lowest evaluated cost per site, or
- (b) to accept or reject any quotation or to cancel the quotation process; and
- (c) Split the contract on an item basis or
- (d) reject all quotations at any time prior to contract award.
- (e) To cancel the quotation process

A Purchaser shall not be bound to accept the lowest or any quotation

4. Preparation of Quotations

You are requested to quote for the services mentioned in Section III, by completing, signing and returning:

- (a) the Quotation Letter in Section II with its annex for *Bid Securing Declaration*, where applicable;
- (b) the List of Goods and Priced Activity Schedule in Section IV;
- (c) the Specifications and Compliance Sheet / Performance Standards in Section V and any other attachment as deemed appropriate.
- (d) You are advised to carefully read the complete Request for Quotations document, including the Contract Data Sheet in Section VII, before preparing your quotation. The standard forms in this document may be retyped for completion but the Bidder is responsible for their accurate reproduction.

5. Validity of Quotations

The quotation validity period shall be for **90 days** from the date of submission deadline.

6. Eligibility Criteria

(i) Qualifies as a Namibian bidder, in terms of Section 71(3) of the Act.

(ii) To be eligible to participate in this Quotation you should submit the following documents. All copies must be certified by a Commission of Oath and must be valid at the deadline for submission:

- (a) valid certified copy of the company Registration Certificate which outlines that bidder's principle line of business is in line with this procurement;
- (b) valid original/certified copy of a good Standing Tax Certificate
- (c) valid original/certified copy of a good Standing Social Security Certificate, a printout of a valid electronic or online document issued in terms of the Electronic Transaction Act, (Act No of 2019) will be accepted
- (d) where a company has no Employees, Confirmation letter from Social Security Commission. (a printout of a valid electronic or online document issued in terms of the Electronic Transaction Act, (Act No of 2019) will be accepted.
- (e) valid certified copy of Affirmative Action Compliance Certificate, proof from Employment Equity Commissioner that bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998;
- (f) duly filled in and signed Bid-securing Declaration Form;
- (g) duly filled in and signed Written undertaking in terms of section 138 of the Labour Act, 2015
- (h) documents must be completed in indelible ink and shall be signed by a person duly authorized to sign the bidder's documents.
- (i) any interlineation, erasure or over writing shall be valid only if it is signed or initialed by the person signing the bid.
- (j) Fortinet Partner Certification – The bidder shall submit valid proof that it is an authorized Fortinet Partner or provide appropriate authorization through an authorized Fortinet distributor for the supply and implementation of the proposed FortiDLP solution.
- (k) Technical Personnel – NSE 5 / Equivalent – The bidder shall provide evidence of at least two (2) technical personnel with a minimum of two (2) years' relevant Fortinet experience and holding at least NSE 5 certification or the applicable current Fortinet certification equivalent.
- (l) Senior Technical Personnel – NSE 7 / Equivalent – The bidder shall provide evidence of at least one (1) technical personnel with a minimum of two (2) years' relevant Fortinet experience and holding at least NSE 7 certification or the applicable current Fortinet certification equivalent.

NB: *Please note that a valid certified copy of the original document, are also acceptable*

7. Bid Securing Declaration

Bidders are required to subscribe to a Bid Securing Declaration for this procurement process.

8. Delivery

Delivery shall be within **14-30 Days** after acceptance/issue of Purchase Order. Deviation in delivery period shall be considered if such deviation is reasonable.

The following tests and inspections will be conducted on the goods at delivery:
Confirmation of the quantity and the quality of the goods. As per attached Specifications

9. Contract Period for Services

36 months

10. Documents to be submitted

Bidders shall submit along with their quotation documents giving company's profile, past experience and evidence of similar services provided with customers' reference details. As indicated in the Specifications.

11. Sealing and Marking of Quotations

Quotations should be sealed in a single envelope, clearly marked with the Procurement Reference Number (**NCS/RFQ/RA- 10/2026**) and addressed to the Public Entity with the Bidder's name at the back of the envelope.

12. Submission of Quotations

Quotations should be deposited in the Quotation/Bid Box located at **Roads Authority, Corner of Mandume Ndemufayo Avenue and David Hosea Meroro, Head office, Ground floor in the Bid Box not later than 17th September 2026 at 10H00 am.**

Late quotations will be rejected.

13. Clarification of Bidding document

A Prospective Bidder requiring any clarification of the bidding document shall contact the employer in writing via email at japhtaj@ra.org.na. The employer will respond in writing to any request for clarification, provided that such request is received **3 days prior** to the deadline for submission of bids.

14. Opening of Quotations

Quotations will be opened internally by the Roads Authority immediately after the closing time referred to in section 9 above. A record of the Quotation Opening stating the name of the Bidders and the amount, the presence or absence of a Bid-Securing Declaration will be put on the website of the Roads Authority and available to any bidder on request within three working days after the Opening.

15. Evaluation of Quotations

The Roads Authority shall have the right to request for clarifications in writing during evaluation. Offers that are substantially responsive shall be compared on the basis of evaluated cost to determine the lowest evaluated quotation.

The Benchmark set by the Roads Authority will be taken into consideration during evaluations.

16. Scope of Services and Performance Standards

The Scope of Services, Specifications and Performance standards detailed in Sections III and V are to be complied with.

17. Price and Currency of Payments

Quotations shall be fixed in Namibian Dollars and all payments will be made in this currency. Quotations shall cover all costs of labour, materials, equipment, overheads, profits and all associated costs for performing the services, and shall include all duties. The whole cost of performing the services shall be included in the items stated, and the cost of any incidental services shall be deemed to be included in the prices quoted.

18. Labour Clause

In order to qualify for award of the Contract, bidders shall subscribe to the undertaking that the salaries and wages to be paid in respect of this bid are compliant with the relevant Laws, Remuneration Order and Award where applicable and that it will abide to the sub-clause 4.6 of the General Conditions of Contract, if it is awarded the contract or part thereof.

19. Margin of Preference

In accordance with the local sourcing directive issued by the Procurement Poly Unit, Prices preference will be given to entities as per below table.

In terms of Section 71.3 of the Public Procurement Act, Act 15 of 2015, Margin of Preference shall apply as follows:

Category of Suppliers for Preferences

Categories	% of preferences	Documents Required
Local Manufacturer	2%	1.Certificate of Registration from Registering Authority and 2.Complete the attached Declaration form by bidder that the manufactured goods meet the local content/ any other form of declaration with relevant content will be accepted
Micro, small and medium Enterprise	1%	1.A certified copy of a certificate indicating SME Status and 2. complete the attached Declaration form indicating the percentage of Namibian MSME ownership / any other form of declaration with relevant content will be accepted
Women owned Enterprise	1%	1.A certified copy of ID of all shareholders and 2.Founding Statement indicating ownership structures. 3. Complete the attached Declaration form indicating the percentage of Namibian female ownership / any other form of declaration with relevant content will be accepted
Youth owned Enterprise	2%	1.A certified copy of ID of all shareholders and 2.Founding Statement indicating ownership structures/shareholder certificate and 3. Complete the attached Declaration form indicating the percentage of Namibian youth ownership/ any other form of declaration with relevant content will be accepted

Previously disadvantaged person owned Enterprise	2%	1.A certified copy of ID of all shareholders and 2.Founding Statement indicating ownership structures/shareholder certificate and 3. Complete the attached Declaration form indicating the percentage of Namibian PDPs ownership / any other form of declaration with relevant content will be accepted
Supply providing Environmental Protection	1%	1.Complete the attached Declaration form and proof that the bidder meets the requirement set out in the bidding document
Supply providing employment to Namibian	1%	1.Complete the attached Declaration form that the bidder employs 50% or more Namibian citizens and 2.Proof from Social Security on number of staff employed by the supplier, including Certified copy of their ID's. 3. A list of Namibian employees indicating their Namibian ID numbers.
Total	10%	

20. Award of Contract

The Bidder having submitted the lowest evaluated responsive quotation and qualified to perform the service shall be selected for award of contract. Award of contract shall be by issue of a Letter of Acceptance in accordance with terms and conditions contained in Section VI: Contract and General Conditions of Contract.

21. Notification of Award and Debriefing

The Public Entity shall after award must promptly inform all unsuccessful bidders in writing of the name and address of the successful bidder and the contract amount and post a notice of award of ward on its website within seven (7) days.

Furthermore, the Public Entity shall attend to all requests for debriefing made in writing within seven days (7) days of the unsuccessful bidders being informed of the award.

22. Technical Evaluation Criteria

Minimum Qualifying Score: 70%

No.	Technical Evaluation Criterion	Evaluation Basis	Weight
1	Fortinet Partner Status / Authorization	Valid Fortinet Partner Certificate or formal authorization demonstrating that the bidder is authorized to supply and support Fortinet solutions.	10%
2	FortiDLP Technical Capability & Experience	Demonstrated experience in deploying, configuring, supporting or implementing FortiDLP, DLP solutions or closely related Fortinet security technologies. Evidence may include reference letters, purchase orders, completion certificates or contracts.	20%
3	Certified Technical Personnel – NSE 5 / Current Equivalent	At least two (2) technical personnel, each with a minimum of two (2) years' relevant Fortinet experience and NSE 5 or applicable current Fortinet certification equivalent. CVs and valid certificates must be submitted.	15%
4	Senior Technical Personnel – NSE 7 / Current Equivalent	At least one (1) technical personnel with a minimum of two (2) years' relevant Fortinet experience and NSE 7 or applicable current Fortinet certification equivalent. CV and valid certificate must be submitted.	15%
5	FortiDLP Implementation & Deployment Approach	Quality and completeness of the proposed approach covering onboarding, endpoint deployment, configuration, data classification, DLP policy development, testing, policy tuning, incident workflows and operational handover.	15%
6	Best Practice Service & Knowledge Transfer	Proposed approach for FortiDLP Best Practice Services, knowledge transfer, administrator enablement, hands-on demonstrations, documentation and operational handover.	10%
7	Training Methodology	Quality of proposed administrator training for the required ICT personnel, including course	5%

		content, practical exercises, training materials and certificates of completion.	
8	Support & Escalation Capability	Proposed support model, technical escalation procedure, response arrangements and access to Fortinet/distributor support resources.	5%
9	Technical Documentation & Product Compliance	Submission of FortiDLP datasheets/product documentation and clear confirmation that the proposed licensing meets the specified 450 endpoints and 36-month subscription term .	5%
	TOTAL		100%

A1.1 FortiDLP Technical Evaluation Matrix

No.	Technical Evaluation Criterion / Scoring Description	Points	Score Awarded
1	Fortinet Partner Status / Authorization	10	
	Valid Fortinet Partner status with demonstrated FortiDLP/data-security specialization or capability.	10	
	Valid Fortinet Partner/Distributor authorization submitted.	5	
	No valid Fortinet Partner/Distributor authorization or supporting evidence submitted.	0	
2	FortiDLP Technical Capability & Experience	20	
	Three (3) or more relevant DLP/FortiDLP implementations with supporting evidence such as reference letters, contracts, POs or completion certificates.	20	
	At least one (1) relevant DLP/FortiDLP implementation with supporting evidence.	10	
	No relevant DLP/FortiDLP implementation experience or supporting evidence submitted.	0	
3	Certified Technical Personnel – NSE 5 / Current Equivalent	15	
	Three (3) or more qualifying certified technical personnel, each with a minimum of two (2) years' relevant experience.	15	
	Two (2) qualifying certified technical personnel, each with a minimum of two (2) years' relevant experience.	10	
	Fewer than two (2) qualifying personnel, or no valid certificates/CVs/supporting evidence submitted.	0	
4	Senior Technical Personnel – NSE 7 / Current Equivalent	15	
	Two (2) or more qualifying certified senior technical personnel, each with a minimum of two (2) years' relevant experience.	15	
	One (1) qualifying certified senior technical person with a minimum of two (2) years' relevant experience.	10	
	No qualifying senior technical personnel or supporting certification/experience evidence submitted.	0	
5	FortiDLP Implementation & Deployment Approach	15	
	Comprehensive methodology covering deployment, configuration, data classification, policy development, testing, tuning, incident handling, monitoring/reporting, documentation and operational handover.	15	
	Adequate methodology covering deployment, configuration, policy implementation, testing and handover.	10	
	No methodology submitted, or the submitted methodology does not adequately address the required FortiDLP implementation and deployment activities.	0	
6	Best Practice Service & Knowledge Transfer	10	
	Comprehensive hands-on Best Practice Service covering configuration, policy development, tuning, administrator knowledge transfer, documentation and operational handover.	10	
	Adequate FortiDLP Best Practice Service and knowledge-	5	

	transfer approach.		
	No Best Practice Service/knowledge-transfer methodology or supporting information submitted.	0	
7	FortiDLP Administrator Training	5	
	Comprehensive hands-on administrator training including practical labs/exercises, training materials and certificates of completion.	5	
	Instructor-led FortiDLP administrator training with relevant training materials.	3	
	No administrator training methodology, programme or supporting information submitted.	0	
8	Technical Support & Escalation Capability	5	
	Comprehensive support model with documented escalation procedures and demonstrated Fortinet/distributor escalation capability.	5	
	Defined technical support arrangements and escalation procedures.	3	
	No technical support/escalation model or supporting information submitted.	0	
	Technical Documentation & Product Compliance	5	
9	Complete official technical documentation including correct Fortinet SKUs/part numbers and confirmation of 450 endpoints, 36-month subscription, FortiCare entitlements and all required FortiDLP services.	5	
	Official FortiDLP product documentation/datasheets submitted with basic compliance information.	3	
	No official product documentation/datasheets or adequate technical compliance information submitted.	0	
	TOTAL TECHNICAL SCORE	100	____ / 100
	MINIMUM QUALIFYING SCORE	70/100 (70%)	PASS / FAIL

SECTION II: QUOTATION LETTER

(To be completed by Bidders)

[Complete this form with all the requested details and submit it as the first page of your quotation with the Priced Activity Schedule and documents requested above. A signature and authorisation on this form will confirm that the terms and conditions of the RFQ prevail over any attachments. (If your quotation is not authorised, it may be rejected.)]

Quotation Addressed to:	
Procurement Reference Number:	
Subject matter of Procurement:	

We offer to provide the services detailed in the Scope of Services, in accordance with the terms and conditions stated in your Request for Quotations referenced above.

We confirm that we are eligible to participate in this quotation exercise and meet the eligibility criteria specified in Section 1: Instructions to Bidders.

We hereby confirm that we are not Employees of the Roads Authority and/or members of their household/family. We further acknowledge that we will get disqualified should we be found to be conflicted in terms of the Roads Authority conflict of Interest Policy

We undertake to abide ethical conduct during the procurement process and the execution of any resulting contract.

We have read and understood the content of the Bid Securing Declaration (BSD) attached hereto and subscribe fully to the terms and conditions contained therein. We further understand that this subscription could lead *[forfeiture of the security amount / disqualification on the grounds mentioned in the BDS]*

We declare that the salaries and wages to be paid in respect of this quotation are compliant with the relevant Laws, Remuneration Order and Award where applicable and that we shall abide to clause 4.6 of the General Conditions of Contract, if we are awarded the contract or part thereof.

The validity period of our quotation is _____ **days** *[insert number of days]* from the date of the bid submission deadline.

We confirm that the prices quoted in the Priced Activity Schedule are fixed and firm and will not be subject to revision or variation, if we are awarded the contract **prior to the expiry date** of the bid validity.

The service will commence within _____ *[insert number]* days from date of issue of Purchase Order/Letter of Acceptance.

The services will be completed within _____ *[insert number]* days from date of issue of Purchase Order/Letter of Acceptance

Quotation Authorised by:

Name of Bidder		Company's Address	
Contact Person			
Name of Person Authorising the Quotation:		Position:	Signature:
Date		Phone No./E-mail	

Appendix to Quotation Letter

BID SECURING DECLARATION
(Section 45 of Act)
(Regulation 37(1)(b) and 37(5))

Date:[Day|month|year]

Procurement Ref No.: NCS/RFQ/RA-14/2025

To: Roads Authority, Windhoek

I/We* understand that in terms of section 45 of the Act a public entity must include in the bidding document the requirement for a declaration as an alternative form of bid security. I/We* accept that under section 45 of the Act, I/we* may be suspended or disqualified in the event of

- (a) **a modification or withdrawal of a bid after the deadline for submission of bids during the period of validity;**
- (b) **refusal by a bidder to accept a correction of an error appearing on the face of a bid;**
- (c) **failure to sign a procurement contract in accordance with the terms and conditions set forth in the bidding document, should I/We* be successful bidder; or**
- (d) **failure to provide security for the performance of the procurement contract if required to do so by the bidding document.**

I/We* understand this bid securing declaration ceases to be valid if I am/We are* not the successful Bidder

Signed:

.....

..

[insert signature of person whose name and capacity are shown]

Capacity of:

[indicate legal capacity of person(s) signing the Bid Securing Declaration]

Name:

.....

...

[insert complete name of person signing the Bid Securing Declaration]

Duly authorized to sign the bid for and on behalf of: *[insert complete name of Bidder]*

Dated on _____ day of _____, _____

[insert date of signing]

Corporate Seal (where appropriate)

[Note*: In case of a joint venture, the bid securing declaration must be in the name of all partners to the joint venture that submits the bid.]

****delete if not applicable / appropriat***



Republic Of Namibia

Ministry of Labour, Industrial Relations and Employment Creation

Written undertaking in terms of section 138 of the Labour Act, 2015 and section 50(2)(d) of the Public Procurement Act, 2015

1. EMPLOYERS DETAILS

Company Trade Name:.....

Registration Number :.....

Vat Number:

Industry/Sector:

Place of Business:.....

Physical Address:.....

Tell No.:.....

Fax No.:.....

Email Address:.....

Postal Address:.....

Full name of Owner/Accounting Officer:.....

.....

Email Address:.....

2. PROCUREMENT DETAILS

Procurement Reference No:.....

Procurement Description:

.....

.....

Anticipated Contract Duration:

Location where work will be done, good/services will be delivered:

.....

3. UNDERTAKING

I [insert full name], owner/representative

of [insert full name of company]

hereby undertake in writing that my company will at all relevant times comply fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.

I am fully aware that failure to abide to such shall lead to the action as stipulated in section 138 of the labour Act, 2007, which include but not limited to the cancellation of the contract/licence/grant/permit or concession.

Signature:

Date:

Seal:.....

Please take note:

1. A labour inspector may conduct unannounced inspections to assess the level of compliance
2. This undertaking must be displayed at the workplace where it will be readily accessible and visible by the employees rendering service(s) in relations to the goods and services being procured under this contract.

Declaration in Respect of Exclusive Preferences

1. Manufacturer's Declaration in terms of paragraph 9(3) and Annexure 6 of the Code of Good Practice

I/We hereby declare under oath that the manufactured goods meet the local content determine in Annexure 1 of Code of Good practice as per cost structure for Value Added Calculation.

The Local Value Added amounts to : N\$.....

NB: The cost structure must be attached to the bid for reference.

Sworn/ affirmed before me at this..... day of 20.....

Signature of Witness: _____

Full Name of witness: _____

2. Micro, Small and Medium/ Owned Enterprises Declaration/Youth Owned Enterprise Declaration/Previously Disadvantaged Person (PDP) owned enterprises Declaration in terms of Paragraph 9(3) and Annexure 6 of the Code of good practice on preferences

I/We declare under oath that the company's total equity owned by:

Use the Margin of Preference guide on pages 7 and 8 to complete this part.

Namibian (MSME) is (insert percentage)
 Namibian women is (insert percentage)
 Namibian youth is (insert percentage)
 Namibian PDPs is (insert percentage)

The following are the names of all shareholders and the percentage shares held by each member:

No.	Full Legal Name	Identification Number	Nationality	Gender	Age	PDP Category	%Share
Total Share							

Note: The Above table may be reproduced if the space provided is not sufficient to cover the names of all shareholders.

Sworn/afriemd before me atthis..... day of20.....

Signature of Witness: _____ Full Name of witness: _____

3. Supplier providing environmental protection declaration in terms of paragraph 9(3) and Annexure 6 of the Code of Good Practice

I/We declare under oath that the company deals with environmental protection and the following are programs that are initiated to protect the environment, maintain ecosystem and sustainable use of natural resources.

No	Name of program	Purpose of Program(e to protect the environment/maintain ecosystem/sustainable use of natural resources, reducing of carbon print)

Note: The Above table may be reproduced if the space provided is not sufficient to cover the names of all shareholders.

Sworn/affirmed before me at this..... day of 20.....

Signature of Witness: _____ Full Name of witness: _____

4. Suppliers providing employment to Namibians Declaration in terms of paragraph 9(3) and Annexure 6 of the Code of Good Practice

I/We declare under oath that the company employs 50% or more Namibian citizens and the following are the names of all employees:

No	Full Legal Name	Identification Number	Nationality	Occupation

Note: The Above table may be reproduced if the space provided is not sufficient to cover the names of all shareholders.

Sworn/afriemd before me atthis..... day of20.....

Signature of Witness: _____ Full Name of witness: _____

SECTION III: SCOPE OF SERVICE

- All FortiDLP licenses and subscriptions shall be **new, unused and genuine Fortinet subscriptions** obtained through an authorized Fortinet Partner or Distributor.
- All subscriptions shall be registered under the **Roads Authority's existing Fortinet Support Account**, where applicable.
- The licensing period for **Item 1 shall be thirty-six (36) months** from the agreed activation date.
- The bidder shall ensure that the proposed FortiDLP licensing supports at least **450 Roads Authority endpoints**.
- The proposed solution shall provide **cloud-native endpoint Data Loss Prevention (DLP)** capabilities and shall not require the Roads Authority to procure additional on-premises DLP management infrastructure unless specifically identified in the bidder's proposal.
- The bidder shall provide knowledge transfer to enable Roads Authority ICT personnel to independently administer, monitor, troubleshoot, and maintain the FortiDLP environment following implementation.
- Training shall be delivered by a suitably qualified **Fortinet-certified instructor/engineer or Fortinet Authorized Training Center**, as applicable to the proposed training/service.
- Training may be conducted onsite at the Roads Authority Head Office in Windhoek or virtually.
- Training shall include hands-on demonstrations, administration guides, presentation materials and electronic reference documentation.
- The bidder shall clearly indicate the applicable **Fortinet Product SKU/manufacturer part number**, subscription term and all bundled services for each quoted item.
- The quoted price shall include all license/subscription costs, activation, registration, FortiCare entitlements, Best Practice Services, training, travel and accommodation, where applicable, support registration, and any associated vendor/distributor administration costs.
- No additional or hidden licensing requirements necessary to achieve the specified **450-endpoint deployment** shall be introduced after award without prior disclosure in the bidder's submission.

Technical Requirements;

1. **Fortinet Partner Certification** – The bidder shall submit valid proof that it is an authorized Fortinet Partner or provide appropriate authorization through an authorized Fortinet distributor for the supply and implementation of the proposed FortiDLP solution.
2. **Quotation** – A detailed quotation on the bidder's official letterhead, signed or approved by authorized personnel, clearly indicating:

- Product description;
 - Fortinet SKU/manufacturer part number;
 - Quantity;
 - Unit price;
 - Total price;
 - Subscription duration;
 - FortiCare/support entitlement;
 - Best Practice Services; and
 - Training and any associated costs.
3. **Technical Personnel – NSE 5 / Equivalent** – The bidder shall provide evidence of at least **two (2) technical personnel** with a minimum of **two (2) years' relevant Fortinet experience** and holding at least **NSE 5 certification or the applicable current Fortinet certification equivalent.**
 4. **Senior Technical Personnel – NSE 7 / Equivalent** – The bidder shall provide evidence of at least **one (1) technical personnel** with a minimum of **two (2) years' relevant Fortinet experience** and holding at least **NSE 7 certification or the applicable current Fortinet certification equivalent.**
 5. **Proof of Working Capital** – The bidder shall submit proof of sufficient working capital, such as a **Bank Guarantee, Bank Statement or Letter of Intent**, for an amount equivalent to the bidder's offer. The documentation shall be issued in the bidder's name.
 6. **Product Documentation** – The bidder shall submit the manufacturer's **product catalog, datasheet or official technical documentation** for the proposed FortiDLP products/services.

Mandatory Requirement	Evaluation
Signed and properly itemized quotation on bidder's letterhead	Pass / Fail
FortiDLP Standard Subscription for 450 endpoints	Pass / Fail
Subscription period of 36 months	Pass / Fail
FortiDLP Best Practice Service as specified	Pass / Fail
Genuine/new Fortinet licences through authorized supply channel	Pass / Fail
Correct Fortinet SKU / manufacturer part number stated	Pass / Fail
Proof of Working Capital equivalent to the bidder's offer	Pass / Fail
Acceptance of registration under Roads Authority's designated Fortinet account	Pass / Fail

SECTION IV: PRICED ACTIVITY SCHEDULE

Procurement Reference Number: **NCS/RFQ/RA-09/2026**

[Complete the unit and total prices for each item listed below in Namibian Dollars. Authorize the prices quoted in the signature block below. The table shown hereunder may be redesigned and customized as per the type of services required].

Currency of Quotation: Namibian Dollars

**Roads Authority,
Head office 1st floor southern wing**

1	Brief Description of G	Qty.	Unit of Measure	Unit Price	Total Price
A*	B*	C*	D*	E	F
1.	FortiDLP Standard Subscription – 3 Years. FortiDLP Standard Subscription for 50–499 endpoints , providing cloud-native Endpoint Data Loss Prevention (DLP), including applicable FortiCare Premium support and associated subscription entitlements. Subscription term: 36 months .	450	Ea.		
2.	FortiDLP Best Practice Service – 3 Years. FortiDLP Best Practice Service for an environment of up to 999 endpoints/users , including expert guidance for deployment, configuration, policy development, tuning, implementation and operationalization of the FortiDLP solution.	1	Ea.		
3.	FortiDLP Knowledge Transfer and Administrator Training – Provide instructor-led technical training for three (3) Roads Authority ICT personnel covering FortiDLP architecture, administration, endpoint deployment, data classification, sensitive-data identification, DLP policy creation and management, endpoint controls, incident monitoring and investigation, reporting, policy tuning, troubleshooting, system	1	Ea.		

	administration and operational best practices. Training shall include practical hands-on demonstrations/laboratory exercises, electronic training materials, administration guides and certificates of attendance/completion.				
		SUBTOTAL			
		VAT @ 15%			
		TOTAL			

Priced Activity Schedule Authorised By:

Name:		Signature:	
Position:		Date:	
Authorised for and on behalf of:	Company		

SECTION V: SPECIFICATIONS AND PERFORMANCE STANDARDS COMPLIANCE SHEET

Procurement Reference Number: **NCS/RFQ/RA-09/2026**

[Bidders should complete columns C and D with the specifications and Performance standards of the services offered. Also state "comply" or "not comply" and give details of any non-compliance/deviation to the specification required. Attach detailed technical literature if required. Authorise the specification offered in the signature block below.]

Item No	Specifications and Performance Required	Compliance of Specifications and Performance Offered	Details of Non-Compliance / Deviation (if applicable)
A*	B*	C	D
1.	AS PER SECTION III		
2.	DELIVERY PERIOD WITHIN 14-30 Days		

* Columns A and B to be completed by Public Entity.

Specifications and Performance Standard Compliance Sheet Authorised by:

Name:		Signature:	
Position:		Date:	
Authorised for and on behalf of:	Company		

SECTION VI: CONTRACT AGREEMENT AND GENERAL CONDITIONS OF CONTRACT

Any resulting contract shall be placed by means of a Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC), **Ref: NCS-TB/RFQ-GCC** for the procurement of services (time based) available on the website of the Roads Authority's www.ra.org.na except where modified by the Special Conditions below.

SECTION VII: CONTRACT DATA SHEET

Procurement Reference Number: NCS/RFQ/RA-09/2026

The clause numbers given in the first column correspond to the relevant clause numbers of the GCC.

Subject and GCC clause reference	Special Conditions
Purchaser GCC 1.1(h)	The purchaser is: Roads Authority
Site GCC 1.1(m)	The Site/final destination for delivery of the service is: Roads Authority, Head office 1st floor southern wing
Incoterms Edition GCC 4.2(b)	Incoterms shall be governed by the rules prescribed in Incoterms 2010.
Notices GCC 8.1	Any notice shall be sent to the following addresses: For the Roads Authority the address and the contact name shall be: Soini Sheya japhtaj@ra.org.na 061 284 7358 For the Supplier, the address and contact name shall be: _____
Disputes GCC 10.2	The rules of procedures for arbitration proceedings pursuant to GCC 10.2 shall be as follows: _____
Delivery and Documents GCC 13.1	The Goods are to be delivered on the date set by the user division from the date of Purchase Order or Letter of Acceptance. The documents to be furnished by the Supplier are: Signed ned delivery note;
Price Adjustment GCC 15.1	The price charge for the Goods supplied and the related Services performed "shall not" be adjustable. If the prices are adjustable, the method described in the Price Adjustment Formula as attachment to these SCC shall be used
Terms of Payment GCC 16.1	The structure of payments shall be: full payment following delivery of the Supplies and submission of an invoice and the documents listed in clause 13.1
Terms of Payment GCC 16.3	Payments shall be made not later than 30 days after submission of an invoice and its certification by the Purchaser.
Terms of Payment GCC 16.4 (a)	The price "shall not be" adjustable to the fluctuation in the rate of exchange.
Payment Period GCC 16.5	The method and conditions of payments to be made to the Supplier under this Contract shall be as follows: i) On Acceptance: The Contract Price of goods received shall be paid no later than thirty (30) days of receipt of the Goods upon submission of an invoice (showing Purchaser's name; the Procurement Reference number, description of payment and total amount, signed in original, stamped or sealed with the company stamp/seal) supported by the Acceptance Certificate issued by the Purchaser. ii) An interest rate of [0%] is payable to the supplier by the purchaser for each day payment is delayed until payment has been made in full.

Subject and GCC clause reference	Special Conditions
Performance Security GCC 18.1	N/A
Discharge of Performance Security GCC 18.4	N/A
Packing GCC 23.2	The packing, marking and documentation within and outside the packages shall be: Roads Authority, Head office 1st floor southern wing
Insurance GCC 24.1	N/A
Transportation GCC 25	The Goods / Service shall be delivered: Roads Authority, Head office 1st floor southern wing
Inspection and Test GCC 26.1	The inspection and tests shall be: on delivery note, by checking the quantity and quality of the items OR service being delivered. Roads Authority, Head office 1st floor southern wing
Location of Inspection and Tests GCC 26.2	The inspections and tests shall be conducted at: Roads Authority, Head office 1st floor southern wing
Liquidated Damages GCC 27.1	N/A
Warranty GCC 28.3	The period of validity of the warranty shall be: 365 day(s) For the purpose of the Warranty, the place(s) of the final destination(s) shall be: <i>[insert names(s) of location(s)]</i>
Repair and Replacement GCC 28.5	The period for repair or replacement shall be: Immediate

SCHEDULE

QUOTATION CHECKLIST

Procurement Reference No.: NCS/RFQ/RA-09/2026

Description	Attached	Not Attached
Quotation Letter		
List of Services and Price Schedule		
Specification and Compliance Sheet		
Bid Securing Declaration		
Valid and Certified by the commission of oath Registration Certificate copy		
Valid Good Standing Tax Certificate (copy/original) Certified by the commission of oath		
Valid Good standing Social Security Certificate (copy/original) Certified by the commission of oath		
Valid and certified by the commission of oath Affirmative Compliance Certificate copy		
Written undertaking as contemplated in section 138 (2) of the Labour Act, 2007		

Disclaimer: The list defined above is meant to assist the Bidder in submitting the relevant documents and shall not be a ground for the bidder to justify its non-submission of major documents for its quotation to be responsive. The onus remains on the Bidder to ascertain that it has submitted all the documents that have been requested and are needed for its submission to be complete and responsive.